



German Development Cooperation Reliable Partner for Results



Federal Ministry for Economic Cooperation and Development

The Federal Ministry for Economic Cooperation and Development (BMZ)

- is responsible for German Development Cooperation
- draws up Germany's development policy, fundamental concepts and guidelines
- commissions specialised institutions to implement bilateral development cooperation

How we support results orientation in partner countries:

- Building on country ownership and self-initiative of partners
- Alignment of our country support with national development strategies
- Focus on a maximum of three priority areas per country
- Cooperation based on mutually agreed strategy papers with concrete goals and time tables

Example of Managing for Development Results (MDR) at the BMZ:

Based on the Millennium Declaration and the MDGs German Development Cooperation pursues 4 policy goals

- Reducing poverty worldwide
- Building peace and democracy
- Promoting equitable forms of globalisation
- Protecting the natural environment

Management by objectives (MBO) defines clear and monitorable goals for the BMZ as a whole, for the different departments and each unit.

Part of the international community's efforts to enhance the effectiveness of development cooperation



Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) implements German Technical Cooperation.

How we support results orientation in partner countries:

Technical advice and the strengthening of organisational and institutional capacities with regard to

- Well-prioritised operational national strategies, with a clear link to budgets
- Strengthening public policy instruments, e.g. public financial management systems
- Elaborating and implementing results-oriented sector or thematic programmes
- Results monitoring and evaluation, e.g. with regard to MDGs or PRSP

Example of MDR at GTZ:

AURA – a new results-oriented management framework has significantly increased the focus of GTZ's work on outcomes and impact.



KfW Entwicklungsbank finances investments and advisory services in developing countries.

How we support results orientation in partner countries:

- Promotion of sector reforms and investment programmes for socially and ecologically compatible economic growth
- Support for improving public services at community level in the context of decentralisation reforms
- Implementation of budget support to enhance results orientation, as well as transparency and accountability of public budgets

Example of MDR at KfW Entwicklungsbank:

Ex post evaluations on all Financial Cooperation projects to determine their development impact and lessons learned.



Internationale Weiterbildung und Entwicklung gGmbH Capacity Building International, Germany

InWent stands for development of human resources and organisations – especially for professionals and decision makers.

How we support results orientation in partner countries:

- Support of change processes in organisations and institutions
- Support for the definition of HR and organisational development strategies, their implementation and impact measurement
- Promotion of MDR knowledge and techniques through blended-learning courses
- Building up statistical literacy for MDG monitoring

Example of MDR at InWent:

InWent has implemented a quality management approach (PriME) leading to continuous improvement processes and institutional learning.



The German Development Service (DED) is a service for personnel cooperation. It provides experienced and socially committed international professionals, and finances local experts.

How we support results orientation in partner countries:

- Capacity building and organisational development on decentralised levels
- Support to scaling-up of successful approaches from micro-level
- Support for exchange and networking between various partners
- Strengthening management capacities of local government structures as well as of civil society organisations

Example of MDR at DED:

As DED implements no projects on its own, it builds on and supports the monitoring and evaluation system of its partners.



DEG – Deutsche Investitions- und Entwicklungsgesellschaft mbH is the German development finance institution for the promotion of the private sector.

How we support results orientation in partner countries:

- Investments in projects of private enterprises that contribute to sustainable development, and are profitable, as well as environmentally and socially acceptable
- Advice to partners in the area of corporate governance and international environmental and social standards
- Contribution to lasting improvements in the living conditions of the partner countries' people through private sector investments

Example of MDR at DEG:

DEG has developed a project rating tool (GPR) that also incorporates effects on development / sustainability, including environmental and social standards.